

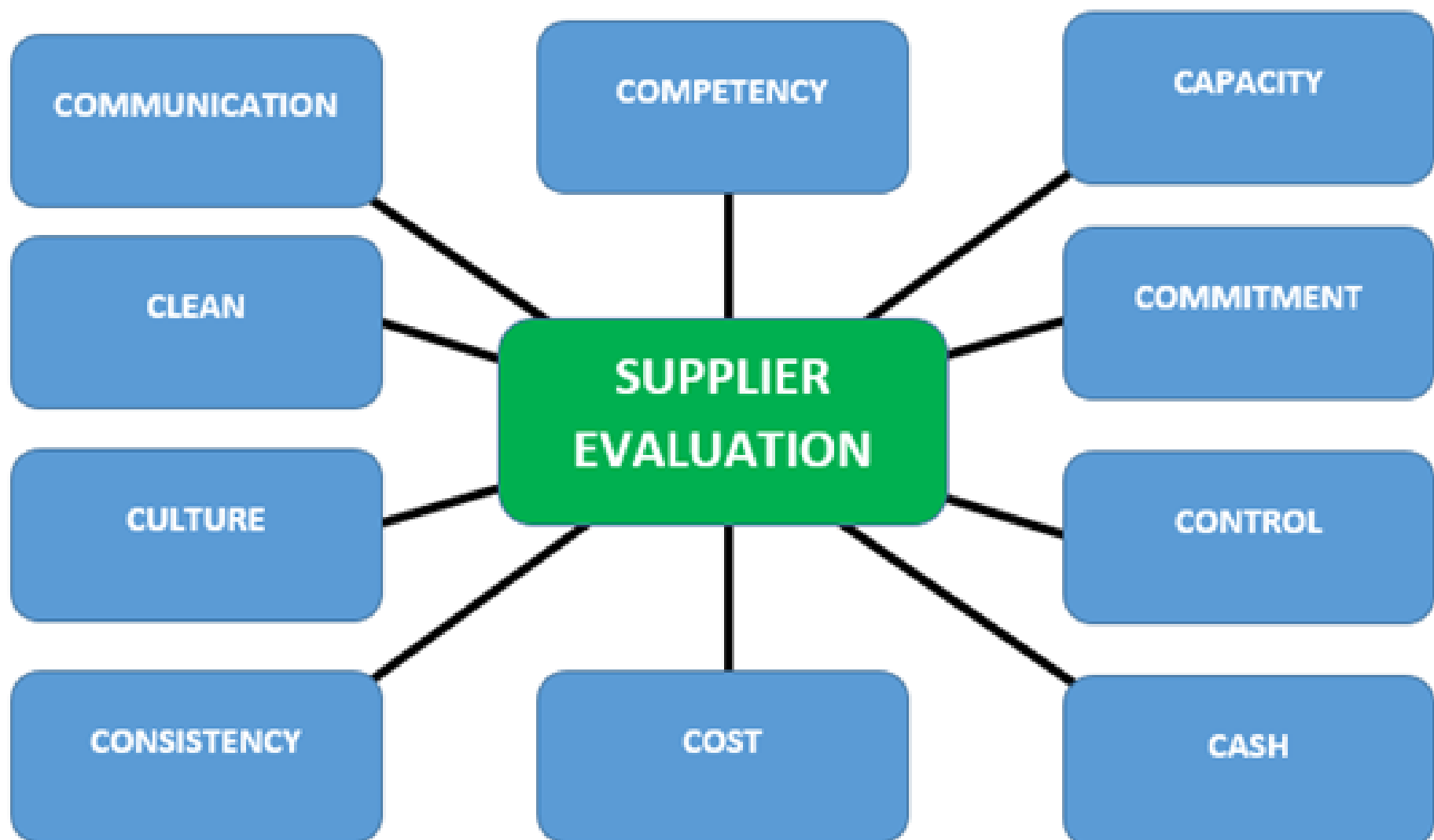


Supplier Evaluation

Carters 10c Evaluation model

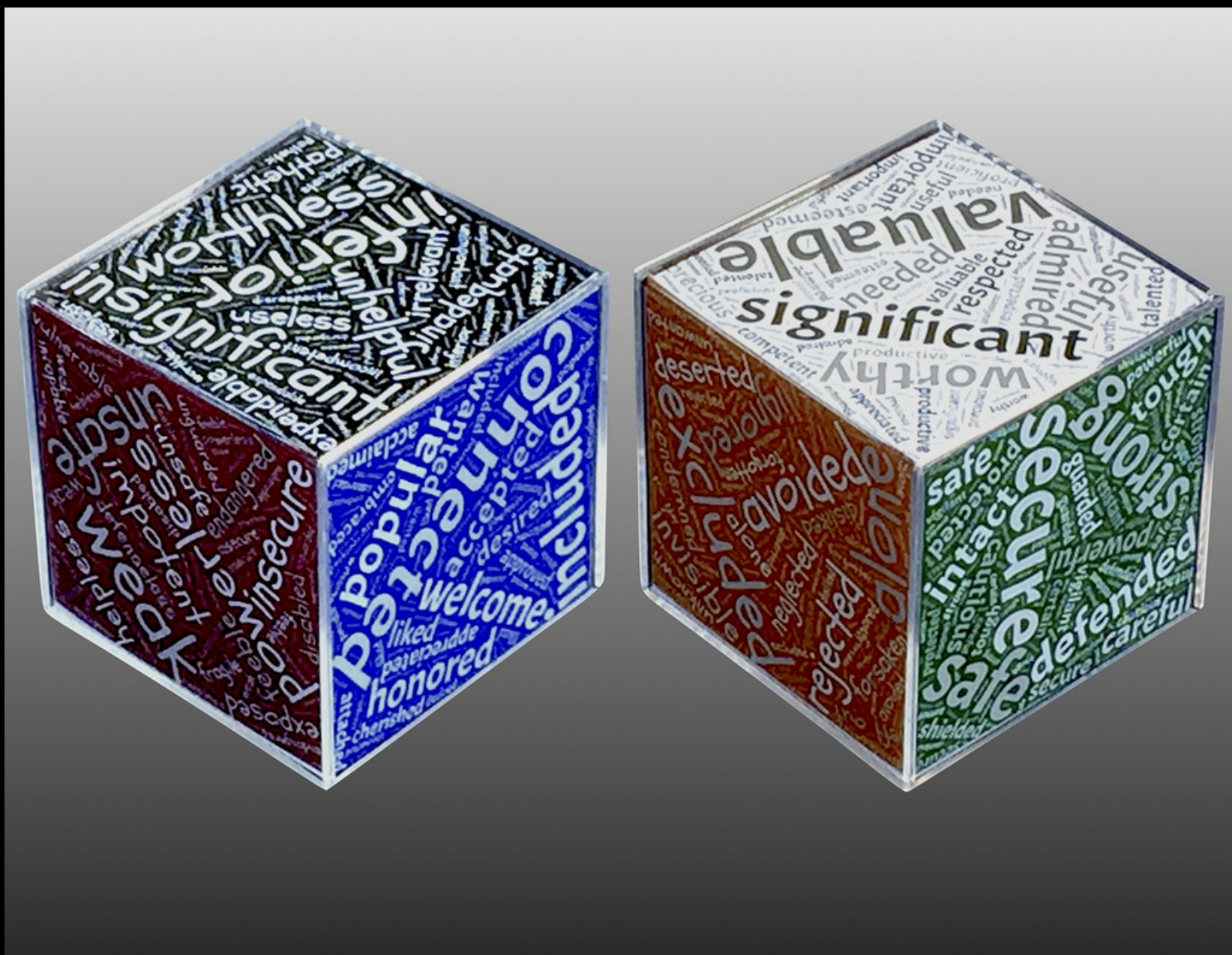
Organizational guide
to select appropriate
supplier(s)

The 10c model was created by Dr Carter to provide a framework and thought process to enable the critical decision to be made more effectively for Supplier Evaluation.



1. CAPABILITY

The first C refers to the supplier's capability to meet the organization's needs. This includes assessing their production capacity, technical expertise, and ability to deliver products or services on time.



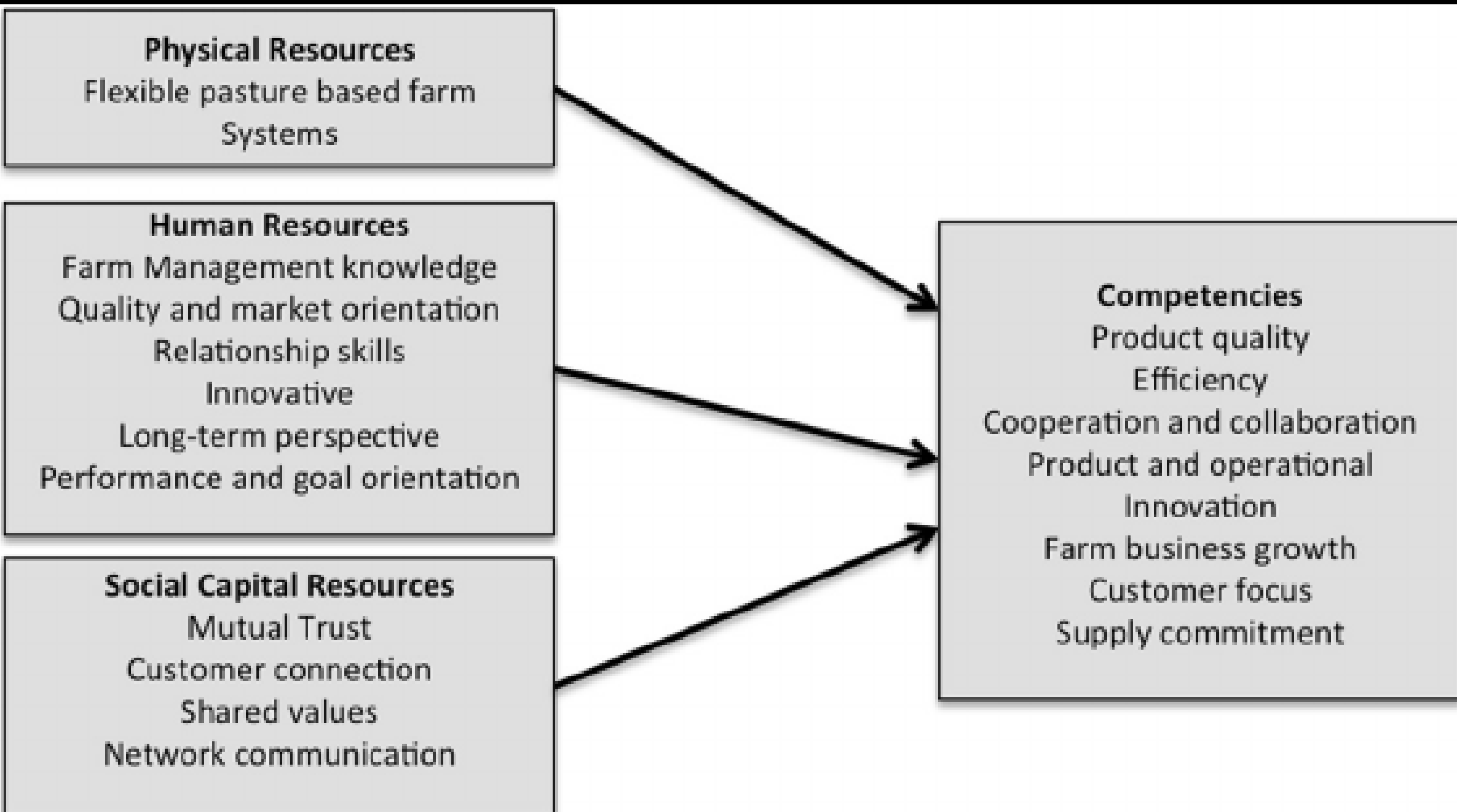
2.CAPACITY

Capacity refers to the supplier's ability to handle the organization's volume requirements. It involves evaluating their production capabilities, resources, and infrastructure to determine if they can meet the demand.



3.COMPETENCY

Competency focuses on the supplier's skills and expertise in their respective industry. It involves assessing their knowledge, experience, certifications, and qualifications to ensure they have the necessary competencies to deliver high-quality products or services.



4.COMPLIANCE

Compliance refers to the supplier's adherence to legal and regulatory requirements. It involves evaluating their compliance with industry standards, environmental regulations, labor laws, and other relevant regulations.



5.COST

Cost is a crucial factor in supplier evaluation as it directly impacts an organization's profitability. It involves assessing the supplier's pricing structure, payment terms, and overall cost-effectiveness in comparison to other potential suppliers.



6.COMMUNICATION

Effective communication is essential for a successful supplier relationship. This criterion involves evaluating the supplier's responsiveness, clarity in communication, and ability to address concerns or issues promptly.



7.CONTROL

Control refers to the supplier's ability to manage their operations effectively. It involves assessing their quality control processes, supply chain management capabilities, and overall operational efficiency.



CHECKLIST

<input type="checkbox"/>	_____
<input type="checkbox"/>	_____
<input type="checkbox"/>	_____
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8. CONSISTENCY

Consistency focuses on the supplier's ability to consistently deliver products or services of the desired quality over time. It involves evaluating their track record, customer feedback, and performance history to ensure they can maintain consistent standards.



9.CULTURE

Culture refers to the alignment of the supplier's values, ethics, and corporate culture with those of the organization. It involves assessing their commitment to sustainability, social responsibility, and ethical business practices.



10.COMMITMENT

Commitment refers to the supplier's dedication to building a long-term partnership with the organization. It involves evaluating their willingness to invest in the relationship, provide ongoing support, and collaborate on continuous improvement initiatives.





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